

PORT OF SEATTLE COMMISSION

**Motion Regarding Future Lease Opportunities for
Airport Concessions Disadvantaged Business Enterprises
at Seattle-Tacoma International Airport**

April 10, 2012

Statement in Support of Motion

On February 14, 2012, the Port of Seattle Commission (“Commission”) passed a motion that identified Concessions Program Goals at Seattle-Tacoma International Airport (“Airport”) and provided policy direction to the Chief Executive Officer (CEO) for implementing airport concessions leases as part of a “Concessions Master Plan” during the period 2015-2017. Subsequent to this action, the Commission, the CEO and airport managers have continued to discuss the scope and intent of this policy.

An important aspect of the airport concessions program is the Airport Concessions Disadvantaged Business Enterprise Program, whose participants are hereafter known as “ACDBEs.” Today there are 23 ACDBE concession units at the Airport. All 23 of these businesses are certified as ACDBEs in accordance with Federal Aviation Administration (FAA) regulations.

The Port Commission wishes to provide an opportunity to discuss with the Port staff, the ACDBEs, and members of the public, a new approach for executing future leases with ACDBE concessionaires. Therefore, this motion identifies specific policy provisions that will be compatible with the Commission’s goals for ACDBE concessions.

Furthermore, this motion defines the Commission intent as expressed in the February 14, 2012, motion that the Airport Concessions ACDBE participation goal will be expanded to create more ACDBE opportunities throughout the duration of the concessions leases.

Motion

- 1) As the Airport Concessions Program undergoes changes from 2015 to 2017, the Commission supports increasing the goal for ACDBE participation in the Airport concessions program to 30 percent, consistent with all requirements under the law.
- 2) When their current leases expire, ACDBE concessionaires shall have the opportunity to enter into negotiations directly with the Airport to extend leases for some period of time not to exceed eight years, in order to minimize disruptions to the overall concessions program; allow ACDBEs sufficient time to recover infrastructure investments incurred during the recession; and take into consideration reduced customer volumes for certain ACDBEs that have resulted from Airport gate realignments.

- 3) Consistent with occasional Commission actions that describe future policy matters, this motion will be a matter of public discussion for at least thirty (30) days. Following this period, the Commission will review comments and prepare to take a vote in public session regarding adoption of this policy.